

ALTIMUM SUB-BRANCH RISK RANKING		
DATE OF LAST REVIEW		
Criteria	Ranking	Points
Assets Under Management		
	Under 5 million	4 points
	Over 5 million	9 points
Nature of Business		
Use of Limited Trading Authorizations	One of these	5 points
Leveraged Accounts	Two of these	9 points
Riskier Products	Three of these	14 points
Out of Province Clients	Four of these	19 points
Non-Branch Structure	Five or more	29 points
Fee based Accounts		
Internet or Social Media advertising		
Outside Business Activities		
Previous Audit Results		
	Compliant Some Issues	3 points
	Non-Compliant or Serious Issues	19 points
Previous MFDA Examination Findings		
	Minor Issues	9 points
	Serious Issues	29 points
Complaint History		
	One Previous Complaint	5 points
	Two or more Complaints	19 points
Trading		
	Frequent market related trading	9 points
	Trades in Leveraged Accounts	10 points
	US Clients	19 points
	Referral Arrangements	15 points
	Improper Application of DSC Fees	14 points
	Commissions over 1% of AUM	4 points
	Late or Missing KYC's	9 points
	Frequent High Dollar trading	5 points
	Trends or Patterns Noted	10 points
	Frequent Suitability Issues	14 points
	Senior Client base	4 points
	Churning	19 points
	2-4 LOI's last 12 months	15 points
	5 or more LOI's last 12 months	24 points
	DSC's on Redemptions not disclosed	14 points
New Rep		
	New Rep	10 points
Strict Supervision		
(Triggers Automatic Audit)	Strict Supervision Required	50 points
Total		
Final Risk Ranking for Priority of Audits		
	High Risk	50 points or more
	Medium Risk	30 - 50 points
	Low Risk	Under 30 points